

AUDITED RESULTS

FOR THE YEAR ENDED 31 DECEMBER 2009



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2009	2009 R'000	2008 R'000
ASSETS		
Non-current assets	798 445	665 822
Property, plant and equipment	520 452	532 764
Intangible assets	39 873	30 309
Interest-bearing investments and long-term receivables	73 982	34 787
Deferred taxation	164 138	67 962
Current assets	2 127 669	3 256 950
Inventory	1 618 728	2 546 512
Trade and other receivables	412 008	627 839
Current portion of interest-bearing long-term receivables	37 409	20 016
Prepayments	16 932	13 663
Other financial assets	430	–
Taxation	10 280	12 494
Cash resources	31 882	36 426
Total assets	2 926 114	3 922 772
EQUITY AND LIABILITIES		
Capital and reserves	1 420 435	1 769 555
Stated capital (note 6)	228 605	228 586
Non-distributable reserves	123 984	200 940
Retained earnings	1 066 540	1 326 761
Attributable to equity holders of Bell Equipment Limited	1 419 129	1 756 287
Non-controlling interest	1 306	13 268
Non-current liabilities	374 654	273 881
Interest-bearing liabilities	218 404	83 171
Repurchase obligations and deferred leasing income	49 724	81 001
Deferred warranty income	89 047	95 370
Long-term provisions and lease escalation	17 479	14 339
Current liabilities	1 131 025	1 879 336
Trade and other payables	530 151	839 474
Current portion of interest-bearing liabilities	52 830	91 254
Current portion of repurchase obligations and deferred leasing income	46 639	66 186
Current portion of deferred warranty income	17 599	11 047
Current portion of provisions and lease escalation	37 199	50 838
Other financial liabilities	3 922	–
Taxation	14 856	115 905
Short-term interest-bearing debt	427 829	704 632
Total equity and liabilities	2 926 114	3 922 772
Number of shares in issue ('000)	94 958	94 950
Net asset value per share (cents)	1,496	1,864

CONDENSED CONSOLIDATED INCOME STATEMENT

for the year ended 31 December 2009	2009 R'000	2008 R'000
Revenue	2 699 149	5 458 273
Cost of sales	(2 164 082)	(4 036 622)
Gross profit	535 067	1 421 651
Other operating income	143 477	71 300
Expenses	(941 970)	(903 847)
(Loss) profit from operating activities (note 2)	(263 426)	589 104
Net interest paid (note 3)	(108 605)	(74 637)
(Loss) profit before taxation	(372 031)	514 467
Taxation (note 4)	100 325	(153 751)
(Loss) profit for the year	(271 706)	360 716
(Loss) profit for the year attributable to:		
– Equity holders of Bell Equipment Limited	(259 744)	348 348
– Non-controlling interest	(11 962)	12 368
(Loss) earnings per share (basic) (note 5) (cents)	(274)	367
(Loss) earnings per share (diluted) (note 5) (cents)	(274)	367
Dividend per ordinary share (cents)	–	40

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

for the year ended 31 December 2009	2009 R'000	2008 R'000
(Loss) profit for the year	(271 706)	360 716
Other comprehensive (loss) income		
Exchange differences arising during the year	(77 433)	61 921
Exchange differences on translating foreign operations	(74 954)	60 413
Exchange differences on foreign reserves	(2 479)	1 508
Effect of change in tax rate on property revaluation reserve	–	800
Other comprehensive (loss) income for the year, net of tax	(77 433)	62 721
Total comprehensive (loss) income for the year	(349 139)	423 437
Total comprehensive (loss) income attributable to:		
– Equity holders of Bell Equipment Limited	(337 177)	411 069
– Non-controlling interest	(11 962)	12 368

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 31 December 2009	2009 R'000	2008 R'000
Cash operating (loss) profit before working capital changes	(223 592)	714 903
Cash generated from (invested in) working capital	784 160	(732 562)
Cash generated from (utilised in) operations	560 568	(17 659)
Net interest paid	(108 605)	(74 637)
Taxation paid	(95 526)	(154 249)
Net cash generated from (utilised in) operating activities	356 437	(246 545)
Net cash flow utilised in investing activities	(117 316)	(171 825)
Net cash flow generated from financing activities	33 138	97 543
Net cash inflow (outflow)	272 259	(320 827)
Net short-term interest-bearing debt at beginning of the year	(668 206)	(347 379)
Net short-term interest-bearing debt at end of the year	(395 947)	(668 206)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Attributable to equity holders of Bell Equipment Limited						Total R'000
	Non-distributable capital reserves		Retained earnings		Non-controlling interest		
	2009 R'000	2008 R'000	2009 R'000	2008 R'000	2009 R'000	2008 R'000	
Balance at 31 December 2007	228 293	140 040	1 014 536	1 380 869	–	1 380 869	
Issue of share capital to non-controlling shareholders	–	–	–	–	900	900	
Share options exercised	2 293	–	–	2 293	–	2 293	
Dividend paid	–	–	(37 944)	(37 944)	–	(37 944)	
Total comprehensive income for the year	–	62 721	348 348	411 069	12 368	423 947	
Realisation of revaluation reserve on depreciation of buildings	–	(3 417)	3 417	–	–	–	
Deferred taxation on realisation of revaluation reserve on depreciation of buildings	–	957	(957)	–	–	–	
Increase in legal reserves of foreign subsidiaries	–	639	(639)	–	–	–	
Balance at 31 December 2008	228 586	200 940	1 326 761	1 756 287	13 268	1 769 555	
Share options exercised	19	–	–	19	–	19	
Total comprehensive loss for the year	–	(77 433)	(259 744)	(337 177)	(11 962)	(349 139)	
Realisation of revaluation reserve on depreciation of buildings	–	(3 418)	3 418	–	–	–	
Deferred taxation on realisation of revaluation reserve on depreciation of buildings	–	957	(957)	–	–	–	
Increase in legal reserves of foreign subsidiaries	–	2 938	(2 938)	–	–	–	
Balance at 31 December 2009	228 605	123 984	1 066 540	1 419 129	1 306	1 420 435	

ABBREVIATED NOTES TO THE AUDITED CONSOLIDATED RESULTS

for the year ended 31 December 2009

1. ACCOUNTING POLICIES

The financial statements from which these results are summarised have been prepared in accordance with International Financial Reporting Standards (IFRS) and the policies and methods of computation are consistent with those applied to the previous year, except for the adoption of the new and revised Standards and Interpretations as indicated below.

In the current year, the group has adopted all of the new and revised Standards and Interpretations relevant to its operations and effective for annual reporting periods beginning 1 January 2009. The adoption of these new and revised Standards and Interpretations has not had any significant impact on the amounts reported in the financial statements and in this abridged report, but instead have primarily resulted in presentation and disclosure changes.

The following new and revised Standards adopted in the current year affected the presentation and disclosure in the financial statements and in this abridged report:

IAS 1 – Presentation of Financial Statements
IAS 1, as revised in 2007, has introduced terminology changes (including revised titles for the financial statements) and changes in the format and content of the financial statements.

IFRS 8 – Operating Segments
IFRS 8 is a disclosure Standard and requires operating segments to be identified on the basis of internal reports about components of the group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segments and to assess their performance. Following the adoption, the identification of the group's reportable segments has changed (see note 8).

The financial statements have been prepared on the historical cost basis, except for the revaluation of certain properties and financial instruments, and adjustments, where applicable, in respect of hyperinflation accounting. This abridged report complies with International Accounting Standard 34 – Interim Financial Reporting, Schedule 4 of the South African Companies Act and the disclosure requirements of the JSE Limited's Listings Requirements.

ABBREVIATED NOTES TO THE AUDITED CONSOLIDATED RESULTS (continued)

for the year ended 31 December 2009	2009 R'000	2008 R'000		
2. (LOSS) PROFIT FROM OPERATING ACTIVITIES				
(Loss) profit from operating activities is arrived at after taking into account:				
Income				
Currency exchange gains	184 078	499 590		
Decrease in warranty provision	17 398	–		
Deferred warranty income	36 428	4 106		
Import duty rebates	75 340	–		
Royalties	–	11 573		
Net surplus on disposal of property, plant and equipment and intangible assets	826	40		
Expenditure				
Amortisation of intangible assets	8 137	3 915		
Auditors' remuneration – audit and other services	7 842	6 503		
Currency exchange losses	190 788	566 640		
Depreciation of property, plant and equipment	94 144	54 784		
Impairment loss recognised on interest-bearing long-term receivables	39 790	–		
Increase in warranty provision	–	2 742		
Operating lease charges – equipment and motor vehicles	24 502	28 312		
– land and buildings	56 852	33 825		
Research and development expenses (excluding staff costs)	17 791	34 268		
Staff costs	604 847	812 931		
3. NET INTEREST PAID	121 912	104 237		
Interest paid	(13 307)	(29 600)		
Net interest paid	108 605	74 637		
4. TAXATION				
A substantial portion of the tax credit in the current year relates to estimated tax losses in subsidiaries. A deferred tax asset has been recognised as future taxable income of sufficient amount is expected to be earned.				
5. (LOSS) EARNINGS PER SHARE				
Basic (loss) earnings per share is arrived at as follows:				
(Loss) profit for the year attributable to equity holders of Bell Equipment Limited	(259 744)	348 348		
Weighted average number of ordinary shares in issue ('000)	94 952	94 907		
Basic (loss) earnings per share (cents)	(274)	367		
Diluted (loss) earnings per share is arrived at as follows:				
(Loss) profit for the year attributable to equity holders of Bell Equipment Limited	(259 744)	348 348		
Fully converted weighted average number of shares ('000)	94 955	94 947		
Diluted (loss) earnings per share (cents)	(274)	367		
Headline (loss) earnings per share is arrived at as follows:				
(Loss) profit for the year attributable to equity holders of Bell Equipment Limited	(259 744)	348 348		
Net surplus on disposal of property, plant and equipment and intangible assets	(826)	(40)		
Tax effect of net surplus on disposal of property, plant and equipment and intangible assets	231	11		
Headline (loss) earnings	(260 339)	348 319		
Weighted average number of ordinary shares in issue ('000)	94 952	94 907		
Headline (loss) earnings per share (basic) (cents)	(274)	367		
Diluted headline (loss) earnings per share is arrived at as follows:				
Headline (loss) earnings calculated above	(260 339)	348 319		
Fully converted weighted average number of shares ('000)	94 955	94 947		
Headline (loss) earnings per share (diluted) (cents)	(274)	367		
6. STATED CAPITAL				
Authorised				
100 000 000 (December 2008: 100 000 000) ordinary shares of no par value				
Issued				
94 958 000 (December 2008: 94 950 000) ordinary shares of no par value	228 605	228 586		
The increase in issued share capital relates to 8 000 share options exercised at an average share price of R2.40 per share.				
7. CAPITAL EXPENDITURE COMMITMENTS				
Contracted	58	3 552		
Authorised, but not contracted	29 487	50 341		
Total capital expenditure commitments	29 545	53 893		
8. ABBREVIATED SEGMENTAL ANALYSIS				
	Revenue R'000	Operating (loss) profit R'000	Assets R'000	Liabilities R'000
December 2009				
South African sales operation	1 814 718	(51 163)	867 119	841 898
South African manufacturing operation	858 579	(221 029)	1 828 593	644 662
European operation	398 956	(68 731)	527 842	409 454
Rest of Africa operation	803 466	(15 621)	312 905	273 357
All other operations	9 217	(7 759)	556 850	131 215
Inter-segmental eliminations	(1 185 787)	100 877	(1 167 195)	(794 907)
Total	2 699 149	(263 426)	2 926 114	1 505 679
December 2008 – restated				
South African sales operation	2 869 642	126 387	1 408 605	1 343 513
South African manufacturing operation	3 291 442	570 237	1 794 545	410 187
European operation	1 156 683	2 193	885 446	667 617
Rest of Africa operation	1 469 903	121 425	610 140	516 888
All other operations	11 061	36 567	688 620	179 205
Inter-segmental eliminations	(3 340 458)	(267 705)	(1 464 584)	(964 130)
Total	5 458 273	589 104	3 922 772	2 153 217
			2009 R'000	2008 R'000
9. CONTINGENT LIABILITIES				
9.1 The repurchase of units sold to customers and financial institutions has been guaranteed by the group for an amount of R11 962 million. In the event of repurchase, it is estimated that these units would presently realise			6 903	10 473
Net contingent liability			(17 475)	(11 741)
9.2 The group has assisted customers with the financing of equipment purchased through a financing venture with WesBank, a division of FirstRand Bank Limited. In respect of the different categories of financing provided by WesBank, the group is liable for the full balance due to WesBank by default customers with regard to Bell backed deals and a portion of the balance with regard to Bell shared risk deals.			151 517	120 508
At year-end, Bell's share of the risk on amounts due by customers to WesBank in respect of this financing venture totalled			146 862	(103 986)
In the event of default, the units financed would be recovered and it is estimated that they would presently realise			6 655	16 522
Less: provision for non-recovery			(6 239)	–
Net contingent liability			–	16 522
To the extent that customers are both in arrears with WesBank and there is a shortfall between the estimated realisation values of units and the balance due by the customers to WesBank, a provision for the full shortfall is made.				
9.3 The residual values of certain equipment sold to financial institutions has been guaranteed by the group.			12 100	13 801
In the event of a residual value shortfall, the group would be exposed to an amount of			(844)	–
Less: provision for residual value risk			–	–
Net contingent liability			11 256	13 801
The provision for residual value risk is based on the assessment of the probability of return of the units.				
10. EXCHANGE RATES				
	2009		2008	
	Weighted average	Closing	Weighted average	Closing
The following major rates of exchange were used:				
United States Dollar: Euro	1,40	1,44	1,47	1,41
SA Rand: United States Dollar	8,29	7,36	8,24	9,23
United States Dollar: British Pound	1,57	1,61	1,84	1,45
11. DIRECTORS' UPDATE ON GOING CONCERN				
Although there are signs that we can expect a modest market recovery in 2010, reduced demand for equipment and difficult trading conditions continued to impact on the trading results and liquidity during the year under review. As was the case in 2009, the priority remains cash generation, working capital management and realising the value in inventory and receivables.				
The shareholders continue to support the group and subsequent to year-end IA Bell & Company extended the term on its R300 million loan to the group until 30 June 2012 or when the group's gearing is sustainably maintained at 20% or less. At the date of this report, R135 million of the loan has been drawn down and R165 million remains available to the group. The other major shareholder and the largest creditor of the group, John Deere, continues to provide assistance on account settlement in respect of machines and kits supplied.				
Assistance has been provided by Government and the Department of Trade and Industry by way of retrospective readmission to the MDP programme. This readmission will provide significant additional cash inflow to the group during 2010. Furthermore, subsequent to year-end, application has been made to the Industrial Development Corporation for additional longer term financing of R300 million. The due diligence has been completed and we expect the outcome of our application by the end of March 2010.				
During 2009, steps were taken to reduce costs and right-size the group and the full benefits of this will be realised in 2010. Further contingency plans have also been developed and these will be implemented if the market and sales volumes do not recover as expected. Careful consideration has been given in these contingency plans to the long-term sustainability of the business.				
The group's financiers remain fully apprised of the group's results, liquidity challenges, future business and contingency plans and have continued to support the group during the year under review. The group acknowledges that the continued support of the group's financiers remains vital to the group's future success.				
Regarding the group's ability to continue as a going concern at the time of approving these annual financial statements the directors, taking full cognisance of all the issues referred to above, the improved market outlook and sales forecasts going forward, believe that the going concern assumption is appropriate.				
12. INDEPENDENT AUDITORS' REPORT				
The annual financial statements of the group have been audited by the company's auditors, Deloitte & Touche. The audit report has been modified to draw attention to the existence of a material uncertainty which may cast significant doubt on the group's ability to continue as a going concern which has been disclosed in the directors' report as per the extract from this report in note 11 above. Their modified report is available for inspection at the registered office of the company.				
13. SUBSEQUENT EVENTS				